

10. We are in a risk filled environment and are faced with uncertain economic times ahead, so stay tune for a volatile market- what better way to navigate through these times and to capitalize on opportunities that may surface than to be a part of an alliance.
9. It will take great leadership to deal with the economic and financial challenges in Europe and the US- it also takes great leadership to establish a successful and sustainable alliance; as Pinball Clemons reminded us, in leadership, often people are too impatient to be smart!
8. When making decisions, we should base them on facts and the fundamental question "what matters?"
7. The Vancouver real estate market is over-valued so when I return home, I'm selling my house! Wait a minute, I don't own a house, I'm simply a tenant in my wife's house!
6. When you are dealing with people, ask yourself "who is this person to me?" - "is it just another individual, is it a relative or are the two of you really one person?" Or as we heard last night, I am you and you are me.
5. For an alliance to succeed, you must share a common objective. For some, that objective might be financial. For others, it might be the overarching conviction that this is simply the right thing to do given the guidance of our beloved Imam and that fundamental belief that ultimately, it will culminate in a stronger jamat and a stronger community that the jamat lives in.
4. Even the fiercest competitors can form a successful alliance.
3. When pursuing the business of alliance development, leave your ego at the door, be prepared to compromise & sacrifice and ensure there is a commitment at the top that will then cascade through the rest of your organization.
2. The five T's of alliances: trust, transparency, time, true value and thinking about governance.
1. An alliance is like a family- it is made up of many individuals who are collectively 1. And just like a family, one must accept others as they are, earn their respect and then use this as a foundation upon which you don't change people, but instead help each other grow.